

MINUTES
Eastern Connecticut Health and Medical Cooperative
Board Meeting – December 20, 2018
2:00 - 3:30 pm- Room 107
LEARN, 44 Hatchetts Hill Road, Old Lyme, CT

Members Present: Eileen Howley, Nat Brown, Maryann O'Donnell, Jan Peruccio, Julie Pendleton, Ian Neviasser, Deborah Martin, Christine Goupil (arrived 2:12), and Holly McCalla (arrived 2:39)

Others present: Tom Kowalchik and Lynn Nenni

Meeting called to order at 2:01 p.m.

Standing Agenda Items: Discussion and Possible Action

1. Agenda:

No changes.

2. Minutes:

Motion to approve the minutes of the November 15, 2018 meeting made by Eileen Howley and seconded by Nat Brown.

Motion approved 7 -0

J. Pendleton left meeting (2:07 p.m.)

J. Pendleton returned (2:10 p.m.)

3. Financial Status Report

L. Nenni reviewed the financial reports through November 30, 2018. There was an operating gain of \$813,253.41. The change in net position was \$809,600.44 and the ending net position for November 30, 2018 was \$ 726,288.11. Total current assets were reported as \$1,753,766 with total liabilities of \$1,027,477.89. Lynn also shared and reviewed a Year-to-Date Claims Comparison.

4. Updates from vendors

T. Kowalchik reviewed the various reports, including an Executive Summary of various trend data. He indicated that we are running close to flat, but the current status with membership additions has helped the collaborative's overall status. The large claims report shows two new claims on the report and the overall number of large claims are trending as expected.

Tom also shared information that he has spoken to two groups that may be interested in exploring the collaborative as an insurance option. Both may be a good fit and Tom will continue to communicate and update.

Early renewal projections were also reviewed with Clinton BOE and without Clinton BOE. USI is predicting a 14.24% increase in claims at this point in time with 19 months of trend included. When combined with fixed costs the projected renewal rate is 14.82%. Tom K.

inquired whether we want to search and explore administrative fees with the carriers. If pursued, he would have this information for consideration by the February meeting. The group requested that Tom communicate with Cigna about administrative rates and stop loss, as well as market to all other carriers. The projected renewal rates without the Clinton BOE were also reviewed, as they are exploring an alternative insurance option. USI is predicting a 1.82% increase in claims at this point in time with 19 months of trend included, and when combined with estimated fixed costs the projected renewal rate is 4.21%. Budgeting process timelines were discussed by the various members and how the decisions and early projections will impact each entity. It was discussed that a 15% rate increase is where the collaborative will start in the budgeting process. After the January 24th meeting, Tom will feel more comfortable with providing an updated number.

Tom shared cost comparisons to the State Plan for each entity with the group.

Old Business:

1. Review of dashboard information

N. Brown shared the monthly chart for review.

2. Review of early rate setting projections

See Vendor Report

New Business:

1. Agenda setting for the January 2019 meeting

- a. Presentation on The Hartford's Employee Assistance Program for the February agenda.
- b. Rate renewal updates – without Clinton BOE – keep separate with Clinton adjustments
- c. Get a new IBNR as of December 30th. Give a new IBNR and the deficit for Clinton.

Next Meeting –January 24, 2019 at 2:00 p.m.

Motion to adjourn at 3:24 p.m. by Julie Pendleton and seconded by Nat Brown.

Motion Approved: 9-0

Respectfully Submitted, Maryann O'Donnell

